



Downtown Steamboat Springs

### Spring Buyer Incentive Pricing

Unit	Bed/ Baths	Square Feet	Sq. Ft. Price	Price	Price Reduction	Incentive Sq. Ft. Price	Incentive Price	Availability
201	3/2.5	2,112	\$705	\$ 1,490,000	\$ 298,000	\$564	<b>\$1,192,000</b>	<b>Under contract</b>
202	3/2	1,755	\$712	\$ 1,249,000	\$249,800	\$569	<b>\$999,200</b>	Available
203	3/2.5	1,819	\$697	\$ 1,268,000	\$253,600	\$558	<b>\$1,014,400</b>	Available
204	2/2.5	1,444	\$708	\$ 1,023,000	\$204,600	\$536	<b>\$775,000</b>	<b>Sold</b>
205	1+/2	1,069	\$598	\$ 639,000	\$ -	\$ -	<b>\$639,000</b>	<b>Sold</b>
207	2+/2	1,457	\$664	\$ 968,000	\$193,600	\$532	<b>\$774,400</b>	<b>Under contract</b>
208	2+/2	1,369	\$722	\$ 988,000	\$197,600	\$577	<b>\$790,400</b>	<b>Sold</b>
301	3/2.5	2,117	\$725	\$ 1,534,000	\$306,800	\$580	<b>\$1,227,200</b>	Available
302	3/2	1,532	\$770	\$ 1,179,000	\$235,800	\$616	<b>\$943,200</b>	Available
303	3/2.5	1,602	\$745	\$ 1,193,000	\$238,600	\$596	<b>\$954,400</b>	<b>Under contract</b>
304	2/2.5	1,437	\$749	\$ 1,077,000	\$215,400	\$600	<b>\$861,600</b>	<b>Under contract</b>
305	2/2	1,247	\$706	\$ 880,000	\$176,000	\$565	<b>\$704,000</b>	<b>Under contract</b>
306	3/2	1,677	\$760	\$ 1,274,500	\$254,900	\$608	<b>\$1,019,600</b>	Available
307	2/1	1,071	\$594	\$ 636,000	\$127,200	\$475	<b>\$508,800</b>	<b>Under contract</b>
308	1/1	899	\$377		N/A	N/A	<b>\$339,000</b>	Available
309								<b>Sold</b>
310	1/1	915	\$403		N/A	N/A	<b>\$369,000</b>	Available
401	3/2	2,131	\$927	\$ 1,975,000	\$395,000	\$741	<b>\$1,580,000</b>	Available
402	2+/3	2,038	\$969	\$ 1,975,000	\$395,000	\$775	<b>\$1,580,000</b>	Available
403	3/2	1,801	\$1,018	\$ 1,834,000	\$366,800	\$815	<b>\$1,467,200</b>	Available
404	3/3	1,878	\$878	\$ 1,649,000	\$329,800	\$702	<b>\$1,319,200</b>	Available
405	2/2.5	1,334	\$745	\$ 994,000	\$198,800	\$596	<b>\$795,200</b>	Available
406	2+/3	1,615	\$836	\$ 1,350,000	\$270,000	\$669	<b>\$1,080,000</b>	Available

### Retail / Commercial Space

101	N/A	620	\$513	<b>\$318,000</b>	\$ -	\$513	<b>\$318,000</b>	<b>Sold</b>
102	N/A	2,033	\$496	<b>\$1,008,000</b>	\$ -	\$496	<b>\$1,008,000</b>	<b>Sold</b>
103	N/A	1,674	\$403	<b>\$675,000</b>	\$ -	\$403	<b>\$675,000</b>	<b>Sold</b>
206	N/A	1,357	\$447	\$ 606,000	\$ -	\$447	<b>\$ 606,000</b>	Available

The pricing above is subject to change.